



## **BUSINESS DEVELOPMENT ANALYST**

### **Company description**

SkylineDx is a commercial-stage biotech company based in Rotterdam, the Netherlands. Originally a spin-off of the Erasmus Medical Center in Rotterdam, we specialize in the development and marketing of innovative gene signature based diagnostic tests to assist healthcare professionals in making personalized treatment decisions for individual patients.

These tests are designed to accurately determine the type or status of the disease or to predict a patient's response to a specific treatment. Based on the test results, healthcare professionals can tailor the treatment to the individual patient. The MMprofiler™ is the company's lead product.

As an innovative company, SkylineDx is continuously seeking for ambitious colleagues with an academic and/or industrial background that are passionate about our mission. Currently we are looking for a **Business Development Analyst**.

### **Job description**

The Business Development (BD) department is responsible for the establishment of partnerships with universities and public and/or private companies, with the goal of further strengthening and extending SkylineDx's product portfolio. The Business Development Analyst will support the BD department by providing in depth analysis supporting those partnerships and identifying new BD opportunities that have a fit with SkylineDx's strategy and assets.

The BD Analyst's main job tasks and responsibilities are as follows:

- Identifies new BD opportunities and potential partners
- Performs due diligence for new opportunities
- Prepares business cases
- Supports the department with desk research
- Builds a network in the relevant disease fields
- Prepares for partnering conferences that SkylineDx is attending
- Stays up to date on new market developments, industry and related seminars and events, publications and announcements

### **Profile**

We are looking for a candidate with a Msc in molecular biology, genetics, (bio)pharmacy, (bio)chemistry or another relevant subject, who wants to apply his/her skills in a strategic commercial role. Experience is not required, but knowledge or demonstrable affinity with the Life sciences and working knowledge of intellectual property is strongly preferred.

### **Skills and competences**

- A team player who will thrive in an entrepreneurial and scientific environment
- Analytical
- Able to convert the analysis into the right steps of action
- Entrepreneurial
- Self-starting and self-motivated
- Results oriented
- Flexible
- Service mentality



- Out of the box thinker

### **We offer**

At SkylineDx we transform life sciences into the daily practice of clinical diagnostics. SkylineDx has a dedicated team with unique expertise and the technology needed for a highly efficient identification of novel relevant biomarkers, development, registration and commercialization of (companion) diagnostics. Our mission is to improve quality of life of patients through the development of reliable, clinically validated molecular diagnostic tests. For more information, please visit [www.skylinedx.com](http://www.skylinedx.com).

SkylineDx offers you to become part of our challenge to translate state-of-the-art scientific achievements into diagnostic products that will contribute to improve patient care. We are a young and dynamic company offering excellent opportunities for personal growth and development. Skyline is well embedded in the infrastructure of the Hematology and Bioinformatics Departments of the Erasmus MC in Rotterdam, the Netherlands. Therefore we believe the company can offer you the best of both worlds; a career in life sciences with emphasis on product development and clinical diagnostics in close collaboration with an academic environment.

We offer a full-time position and a market competitive salary.

If you think you are the Business Development Analyst we are looking for, please send us your resume and motivation letter.

### **Contact**

For information you can contact Nicky Rijk-Vogels (Executive Vice President, Global Business Development) at [N.Vogels@skylinedx.com](mailto:N.Vogels@skylinedx.com)

Mail your application to: [info@skylinedx.com](mailto:info@skylinedx.com)